

# Agency Opportunity

**This document is intended to assist prospective applicants in reflecting prudently on a decision to secure a Pio Quante agency.**



International Commodity Brokers

An international commodity speculation  
and investment franchise group.

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# About the agency opportunity

**As Pio Quante embraces a vigorous expansion program in order to strengthen its services capabilities and business growth, it is currently in the process of firmly increasing the allocation of regional agency opportunities to qualified and visionary entrepreneurs. By increasing its regional agency operations, Pio Quante is able to link its clients with an unparalleled corporate network with only the best corporate resources, commodity trading opportunities or transactions available in the world market. It further affords Pio Quante's clients with the benefit of not needing to visit multiple mining and commodity brokerage firms, financial institutions or corporate advisory firms in their quest to secure the right deal.**

The Pio Quante regional agency offers an excellent business opportunity for entrepreneurs involved in the commodity industry, as well as those who have explored the idea of becoming involved in this lucrative and vibrant industry, but have increasingly find it difficult to secure finance, commodity resources or industry specific expertise. With the support of Pio Quante, its regional agency partners are less exposed to the extreme risk and huge capital input requirements normally associated with a business in the same industry.

The regional agency opportunities are afforded in terms of a license agreement, which operates as independent and privately owned business entities. These exciting and lucrative regional agency opportunities are available only to visionary, dynamic and energetic entrepreneurs, which currently have International Business Development Foundation (IBDF) associate membership, or alternatively qualify and are desirous to obtain such associate membership, and subscribes to its stringent values and principles.

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# How does the agency fit into the Pio Quante corporate structure?

## **Pio Quante franchisor:**

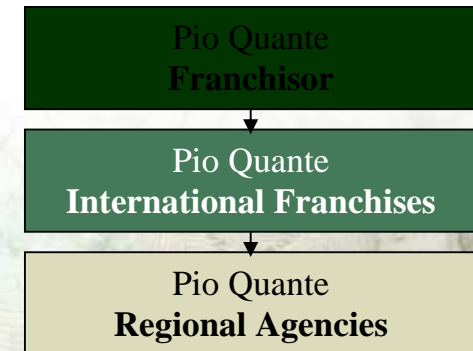
Pio Quante (franchisor) is vigorously expanding its successful business model, concept and infrastructure to virtually every country of the world, by means of establishing international franchises that is owned and operated independently by qualified and dynamic entrepreneurs.

## **Pio Quante international franchises:**

The Pio Quante international franchise operating licenses are only awarded to specific countries or geographical areas approved by the franchisor. The Pio Quante franchises' primary function and responsibility is to establish and manage up to 50 Pio Quante agencies in its geographical area of appointment. The Pio Quante franchises' secondary function and responsibility is to negotiate, facilitate and provide the Pio Quante corporate services and resources to its clients, which are sourced and secured by its regional agencies.

## **Pio Quante regional agencies:**

The Pio Quante regional agencies are primarily responsible to act as liaison between the Pio Quante franchise and its clients, as well as to source and secure new clients and new business from existing clients that falls within the specialized corporate services parameters of Pio Quante.



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# What are the duties of an agency?



**A Pio Quante agency's primary duties and responsibilities are to source and secure new clients as well as business from existing clients in its geographical area of appointment, in accordance with the provisions of the Agency Agreement and within the parameters of the following specialized corporate services of Pio Quante:**

## **Speculation transactions**

Pio Quante purchases, subject to its stringent acquisition criteria, virtually any good quality precious or semi-precious metals or minerals for its own inventory. When required, Pio Quante negotiates and facilitates meaningful transactions on behalf of mining houses and commodity speculators that wish to sell their commodities to end users or markets in Asia, Canada, Europe and North America.

## **Other Services**

When required, Pio Quante negotiates and facilitates, on behalf of its clients:

- The structuring of commodity transactions that include aspects and matters of taxation, regulatory compliance, transaction financing, legal, insurance, international transportation of high value commodities and security services.
- Commodity valuation services that are performed by independent, well respected and international accredited specialists.
- Venture capital funding for the acquisition of commodities. However, the minimum applicable financing amount should exceed \$1-million.
- A comprehensive strategic and financial investigation into a potential commodity transaction.
- Reviews of the commodity industry, competitive positioning and business location strategy as well as identifying and screening new clients, partners or transaction(s).
- Merger and acquisition transactions between small to medium mining operations and/or marketing divisions.

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# How will an agency be rewarded?



A Pio Quante regional agency is substantially rewarded by commissions made through its commodity speculation transactions. Each transaction facilitated by a Pio Quante regional agency involves various professional services disciplines and procedures.

A Pio Quante regional agency is further rewarded by commissions on all other corporate services provided to its clients.

A Pio Quante regional agency is only being paid for its professional services, when such is successfully completed in accordance with the contract between itself and its client.

## **We do not charge any up-front fees!**

Our fee structure includes only our own remuneration as well as that of our associated professional consultants.

## **The following potential fees and expenses are not included in our pricing matrix (if and when applicable):**

- Fees relating to a client's own professional advisory team.
- International travel expenses.
- Contractual legal fees.

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# Why is this agency opportunity so unique?

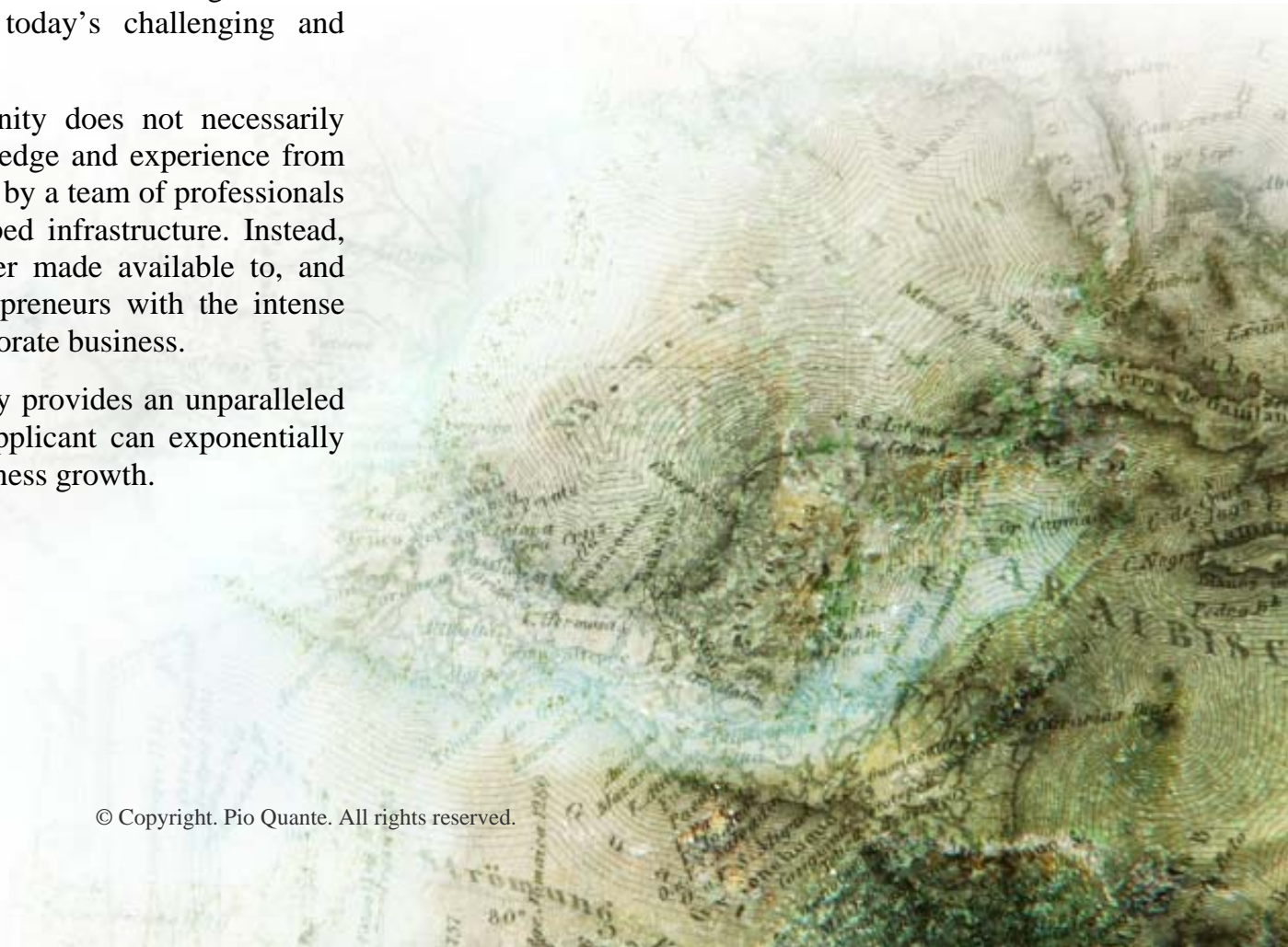
A Pio Quante regional agency operates in the highly lucrative commodity trading industry, which is generally regarded as the industry that provides the biggest profit margins in the shortest period.

A Pio Quante regional agency opportunity is extremely cost effective to obtain and to operate, but in return offers a high income potential that is seldom available in today's challenging and competitive marketplace.

A Pio Quante regional agency opportunity does not necessarily require extensive industry specific knowledge and experience from an applicant, as it is supported and guided by a team of professionals as well as a well structured and developed infrastructure. Instead, this regional agency opportunity is rather made available to, and focuses on driven and enthusiastic entrepreneurs with the intense desire and commitment to succeed in corporate business.

A Pio Quante regional agency opportunity provides an unparalleled business framework through which an applicant can exponentially enhance its intellectual, financial and business growth.

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# What is the financial contribution expected for an agency allocation?

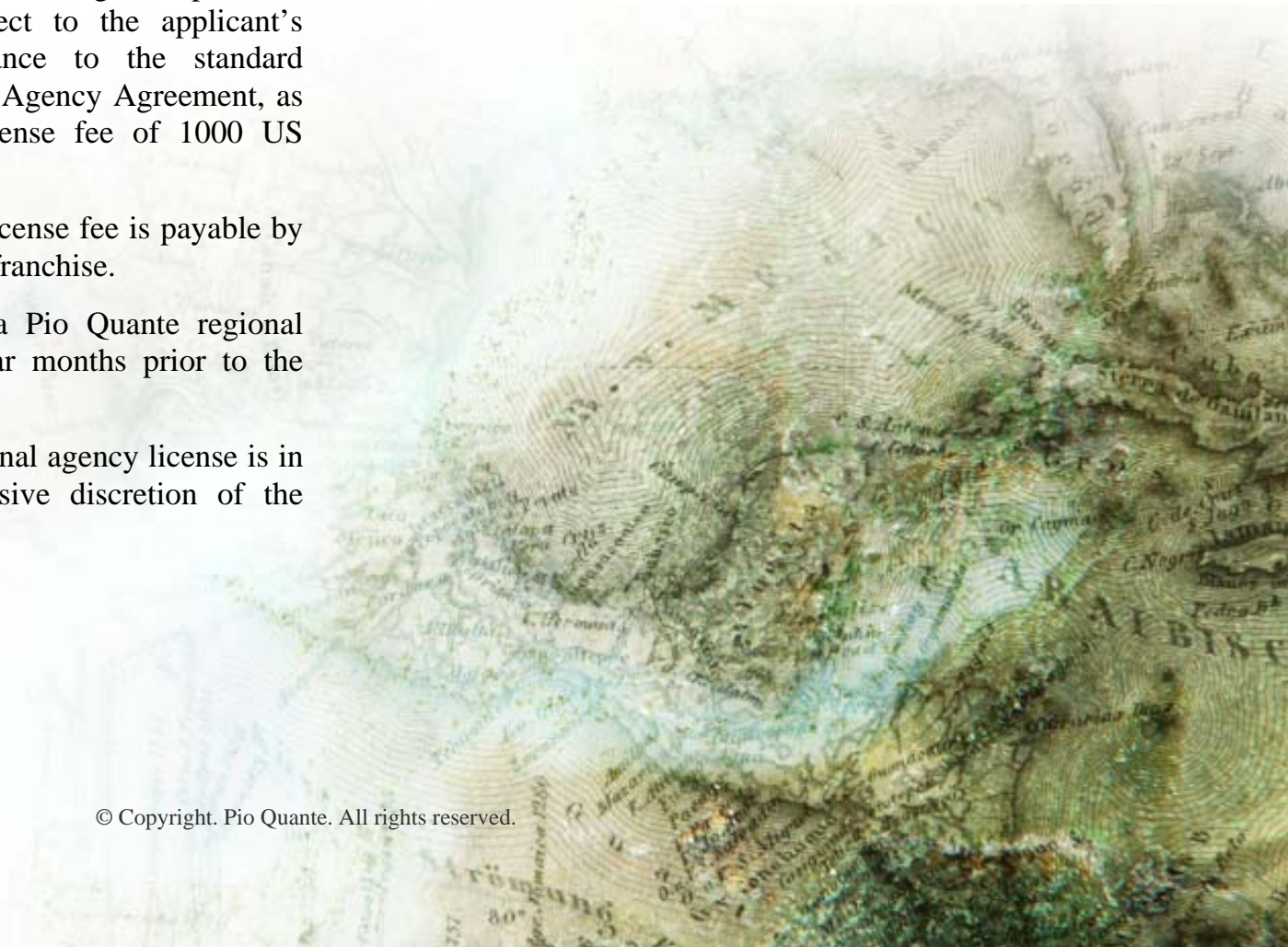
Pio Quante is explicitly motivated by, and dedicated to support and nurture entrepreneurial development. As a result thereof, the strategy of the Pio Quante franchises is to extend the regional agency opportunities to qualified and deserving entrepreneurs free of charge. This is however subject to the applicant's unconditional acceptance and compliance to the standard conditions contained in the Pio Quante's Agency Agreement, as well as paying the minimal annual license fee of 1000 US Dollars.

The annual Pio Quante regional agency license fee is payable by an applicant to the applicable Pio Quante franchise.

Notification of the annual renewal of a Pio Quante regional agency license is required three calendar months prior to the expiry date of the existing license.

The annual renewal of a Pio Quante regional agency license is in addition subject to the sole and exclusive discretion of the applicable Pio Quante franchise.

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# What are the criteria applicable to an agency appointment?



## To qualify for a Pio Quante regional agency allocation, an individual must:

- Be a registered associate member of International Business Development Foundation (IBDF) – [www.ibdf-online.com](http://www.ibdf-online.com)
- Be a professional person or entrepreneur.
- Have a corporate or international commodity trading background.
- Have fluency in English.
- Have excellent communication and time management skills.
- Be confident in dealing with business executives and entrepreneurs of various cultural backgrounds.
- Have and exhibit integrity, loyalty, respect and stature in his/her profession and community.
- Have ready access to A-grade office facilities with complete electronic communication infrastructure (internet, e-mail, fax, telephone, etc.), where the Pio Quante regional agency will be represented.

## Of equal importance are the following personal attributes required from individuals involved in a Pio Quante regional agency:

- Be matured, dedicated and have the ability to work independently.
- Have confidence and competence in both oral and written communication.
- Be a self-starter with high levels of energy and enthusiasm to deliver results quickly and exceed expectations.
- Be conscientious, with a problem-solving orientation, initiative and persistence.

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# How do I apply for a Pio Quante agency appointment?



## The procedure to apply for a Pio Quante agency is:

- Formulate a request in writing that fully motivates your reason(s) for applying.
- Your request must be in English and must contain your IBDF associate membership number. If you are not an associate member of IBDF, kindly visit the “Subscription” section on the IBDF web site at: [www.ibdf-online.com](http://www.ibdf-online.com), to apply for such.
- Attach a copy of your most recent Curriculum Vitae (CV).
- The request must be e-mailed to: [info@pioquante.com](mailto:info@pioquante.com)

## All correspondence should be addressed to:

The Chief Executive Officer, Pio Quante.

**Every request will be strictly evaluated according to the merits contained in the applicant’s written request. Furthermore, a Pio Quante Agency Agreement will only be made available to an applicant when the aforementioned application procedure has been complied with, and such documentation has been evaluated and approved by the applicable Pio Quante franchise.**

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