

# Franchise

# Opportunity

**This document is intended to assist prospective applicants in reflecting prudently on a decision to secure a Pio Quante franchise.**



International Commodity Brokers

An international commodity speculation and investment franchise group.

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International Commodity Brokers

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# About the franchise opportunity



**As Pio Quante embraces a vigorous expansion program in order to strengthen its services capabilities and business growth, it is currently in the process of firmly increasing the allocation of international franchise opportunities to qualified and visionary entrepreneurs. By increasing its franchise operations internationally, Pio Quante is able to link its clients with an unparalleled corporate network with only the best corporate resources, commodity trading opportunities or transactions available in the world market. It further affords Pio Quante's clients with the benefit of not needing to visit multiple mining and commodity brokerage firms, financial institutions or corporate advisory firms in their quest to secure the right deal.**

The Pio Quante international franchise offers an excellent business opportunity for entrepreneurs involved in the commodity industry, as well as those who have explored the idea of becoming involved in this lucrative and vibrant industry, but have increasingly find it difficult to secure finance, commodity resources or industry specific expertise. With the support of Pio Quante, its franchise partners are less exposed to the extreme risk and huge capital input requirements normally associated with a business in the same industry.

The international franchise opportunities are afforded in terms of a license agreement, which operates as independent and privately owned business entities. These exciting and lucrative international franchise opportunities are available only to visionary, dynamic and energetic entrepreneurs, which currently have International Business Development Foundation (IBDF) associate membership, or alternatively qualify and are desirous to obtain such associate membership, and subscribes to its stringent values and principles.

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# How does the franchise fit into the Pio Quante corporate structure?



## **Pio Quante franchisor:**

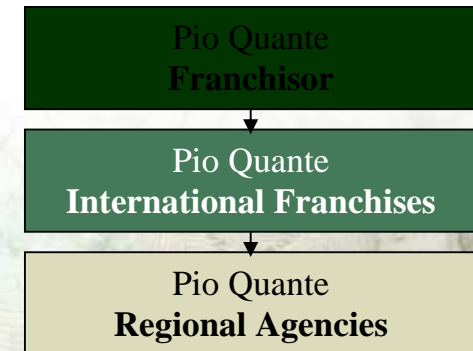
Pio Quante (franchisor) is vigorously expanding its successful business model, concept and infrastructure to virtually every country of the world, by means of establishing international franchises that is owned and operated independently by qualified and dynamic entrepreneurs.

## **Pio Quante international franchises:**

The Pio Quante international franchise operating licenses are only awarded to specific countries or geographical areas approved by the franchisor. The Pio Quante franchises' primary function and responsibility is to establish and manage up to 50 Pio Quante agencies in its geographical area of appointment. The Pio Quante franchises' secondary function and responsibility is to negotiate, facilitate and provide the Pio Quante corporate services and resources to its clients, which are sourced and secured by its regional agencies.

## **Pio Quante regional agencies:**

The Pio Quante regional agencies are primarily responsible to act as liaison between the Pio Quante franchise and its clients, as well as to source and secure new clients and new business from existing clients that falls within the specialized corporate services parameters of Pio Quante.



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# What are the duties of a franchise?



**A Pio Quante franchise's primary duties and responsibilities are to establish and manage up to 50 regional agencies, as well as to negotiate, facilitate and provide its corporate services to its clients, in accordance with the provisions of the Franchise Agreement and within the parameters of the following specialized corporate services of Pio Quante:**

## **Speculation transactions**

Pio Quante purchases, subject to its stringent acquisition criteria, virtually any good quality precious or semi-precious metals or minerals for its own inventory. When required, Pio Quante negotiates and facilitates meaningful transactions on behalf of mining houses and commodity speculators that wish to sell their commodities to end users or markets in Asia, Canada, Europe and North America.

## **Other Services**

When required, Pio Quante negotiates and facilitates, on behalf of its clients:

- The structuring of commodity transactions that include aspects and matters of taxation, regulatory compliance, transaction financing, legal, insurance, international transportation of high value commodities and security services.
- Commodity valuation services that are performed by independent, well respected and international accredited specialists.
- Venture capital funding for the acquisition of commodities. However, the minimum applicable financing amount should exceed \$1-million.
- A comprehensive strategic and financial investigation into a potential commodity transaction.
- Reviews of the commodity industry, competitive positioning and business location strategy as well as identifying and screening new clients, partners or transaction(s).
- Merger and acquisition transactions between small to medium mining operations and/or marketing divisions.

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# How will a franchise be rewarded?



A Pio Quante franchise is firstly rewarded with the annual license fees that are payable by its agencies.

A Pio Quante franchise is substantially rewarded by the profits made through its commodity speculation transactions. Each transaction facilitated by a Pio Quante franchise involves various professional services disciplines and procedures. The complexity and nature of the professional services required from a Pio Quante franchise will determine the pricing matrix of each transaction.

A Pio Quante franchise is further rewarded by professional fees and commissions on all other corporate services provided to its clients.

A Pio Quante franchise is only being paid for its professional services, when such is successfully completed in accordance with the contract between itself and its client.

## **We do not charge any up-front fees!**

Our fee structure includes only our own remuneration as well as that of our associated professional consultants.

## **The following potential fees and expenses are not included in our pricing matrix (if and when applicable):**

- Fees relating to a client's own professional advisory team.
- International travel expenses.
- Contractual legal fees.

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# Why is this franchise opportunity so unique?

**Firstly, franchising is all over the world considered as the most popular and secure way of conducting a private business.**

A Pio Quante franchise operates in the highly lucrative commodity trading industry, which is generally regarded as the industry that provides the biggest profit margins in the shortest period.

A Pio Quante franchise opportunity is extremely cost effective to obtain and to operate, but in return offers a high income potential that is seldom available in today's challenging and competitive marketplace.

A Pio Quante franchise opportunity does not necessarily require extensive industry specific knowledge and experience from an applicant, as it is supported and guided by a team of professionals as well as a well structured and developed infrastructure. Instead, this franchise opportunity is rather made available to, and focuses on driven and enthusiastic entrepreneurs with the intense desire and commitment to succeed in corporate business.

A Pio Quante franchise opportunity provides an unparalleled business framework through which an applicant can exponentially enhance its intellectual, financial and business growth.

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# What is the financial contribution expected for a franchise allocation?

Pio Quante is explicitly motivated by, and dedicated to support and nurture entrepreneurial development. As a result thereof, the strategy of the Pio Quante franchisor is to extend the international franchise opportunities to qualified and deserving entrepreneurs, subject to the applicant's unconditional acceptance and compliance to the standard conditions contained in the Pio Quante's Franchise Agreement, as well as to the following initial financial contributions and commitments:

- This Pio Quante franchise license can be obtained for an amount of \$250 000 (two hundred and fifty thousand US Dollars). This franchise license fee can however be financed, or Pio Quante can provide the applicant with a financing partner on a 50/50 percentage franchise business ownership basis in which case the financing partner will bear the cost of the franchise license fee.
- The applicant is however liable to pay the first annual web site contribution fee of \$1 500 (one thousand five hundred US Dollars).
- The applicant is also liable to pay a \$15 000 (fifteen thousand US Dollars) brokerage commission, payable to Paulsmeier & Jacobs Associates (Pty) Ltd. on the successful allocation of the franchise.

The Pio Quante franchise license is allocated on the sole and exclusive discretion of the franchisor.

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# What are the criteria applicable to a franchise appointment?

## To qualify for a Pio Quante franchise allocation, an individual must:

- Be a registered associate member of International Business Development Foundation (IBDF) – [www.ibdf-online.com](http://www.ibdf-online.com)
- Be a professional person or entrepreneur.
- Have a corporate or international commodity trading background.
- Have fluency in English.
- Have excellent communication and time management skills.
- Be confident in dealing with business executives and entrepreneurs of various cultural backgrounds.
- Have and exhibit integrity, loyalty, respect and stature in his/her profession and community.
- Have ready access to A-grade office facilities with complete electronic communication infrastructure (internet, e-mail, fax, telephone, etc.), where the Pio Quante franchise will be represented.

## Of equal importance are the following personal attributes required from individuals involved in a Pio Quante franchise:

- Be matured, dedicated and have the ability to work independently.
- Have confidence and competence in both oral and written communication.
- Be a self-starter with high levels of energy and enthusiasm to deliver results quickly and exceed expectations.
- Be conscientious, with a problem-solving orientation, initiative and persistence.

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# How do I apply for a Pio Quante franchise appointment?



## The procedure to apply for a Pio Quante franchise is:

- Formulate a request in writing that fully motivates your reason(s) for applying.
- Your request must be in English and must contain your IBDF associate membership number. If you are not an associate member of IBDF, kindly visit the “Subscription” section on the IBDF web site at: [www.ibdf-online.com](http://www.ibdf-online.com), to apply for such.
- Attach a copy of your most recent Curriculum Vitae (CV).
- The request must be e-mailed to: [info@pioquante.com](mailto:info@pioquante.com)

## All correspondence should be addressed to:

The Chief Executive Officer, Pio Quante.

**Every request will be strictly evaluated according to the merits contained in the applicant’s written request. Furthermore, a Pio Quante Franchise Agreement will only be made available to an applicant when the aforementioned application procedure has been complied with, and such documentation has been evaluated and approved by the applicable Pio Quante franchisor.**

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